



## Chuck Lawrence

Volunteer Consultant

**Joined ESCC:** 2015

### ESCC

10945 Reed Hartman Highway, Suite 108  
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### Professional History

- Paid to Lead, L.L.C.
- State of Tennessee, Department of General Services
- State of West Virginia, Department of Administration
- Structural Dynamics Research Corporation

### Education

- M.A., Corporate Real Estate, Corenet Global
- M.B.A., Marketing and Finance, Xavier University
- B.S., Finance, Xavier University

Chuck is a results-driven senior management specialist with cross-functional experience in both the governmental and private sectors. Chuck began his career with Structural Dynamics Research Corporation in Cincinnati. During his fifteen years with the company, he rose to become Vice President of Administration. Chuck subsequently put his leadership and management skills to work in government. He moved to West Virginia where he was appointed by the governor to become the first executive director of West Virginia's Real Estate Division. By centralizing all governmental real estate activities, he was able to save West Virginia more than \$75 million over a five-year period. He was later recruited for a short stint as the Deputy Commissioner, State of Tennessee Real Estate Asset Management. Chuck now is the managing partner of Paid to Lead L.L.C.

Chuck's concern with public policy extends beyond the work day. For many years, he served on the board of Clermont Adult Mental Health Services

### ESCC Experience

Chuck is a new member and is participating in ESCC's training workshops.

**We strengthen nonprofits to reach bold community goals.**