



Tom Burke

Volunteer Consultant

Joined ESCC: 2015

ESCC

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Professional History

- Independent Management Consultant
- IBM Global Financing
- AT&T Capital

Education

- Colgate University, B.A., History and Economics

Tom has more than 35 years' executive experience in sales and sales management. As an independent consultant, he has assisted leading technology and financial services firms including IBM, Univac, and a subsidiary of Bank of America with human resource evaluations and recruiting, equipment leasing, medical transcription, and real estate development. While at IBM, he was a financial sales executive who was responsible for selling and financing high technology products in the United States and overseas. Tom has special expertise in direct sales, management of sales and operations teams, strategic planning, and incentive performance plans.

Tom's concern with making a difference led him to serve on the Board of Directors and Finance Committee for Habitat for Humanity in the East Bay/Silicon Valley area for several years before moving to Cincinnati.

ESCC Experience

As a new member, Tom has participated in ESCC's training courses, including board development, essentials of nonprofit organizations, and interviewing for quality research results.

We strengthen nonprofits to reach bold community goals.