

2014 Annual Report

Letter to the Community

Leadership transition can be a challenging time for any organization. However, as ESCC teaches its clients, it can also be an opportunity to improve organizational performance and to advance the mission. The year 2014 turned out to be a year of transition for our organization. It began when our Executive Director, Andy McCreanor, left and it ended with Arlene Herman leading ESCC as Interim Director.

In the spirit of continuous improvement in this time of transition, teams of ESCC volunteers embarked upon a journey of organizational assessment to determine the best route to improve the operations of ESCC, enhance the volunteer experience and generate a positive impact on client relations.

As this report is being written, this transitional journey progresses. While we search for a new CEO, the board and staff continue to maintain the organization's momentum and impact in the community. ESCC continues to attract highly skilled and dedicated volunteers who serve as consultants to scores of nonprofit agencies each year. This year alone, 127 volunteers worked with 49 organizations to further their missions. Project scopes ranged from strategic planning, improvement of business operations to leadership coaching. I thank our volunteers who are united in their commitment to making a difference in the communities we serve.

I also take this opportunity to express our appreciation to the individuals, foundations and corporations who continue to provide critical financial support in this time of change.

Some organizations experience uncertainty and even crisis in the face of leadership transition. For ESCC, this year of change and transition has resulted in rededication and renewal. Thank you to all who have helped make this happen.

Doug Bolton
Chairman

Board of Directors*

| | |
|-----------------|------------|
| Doug Bolton | Chair |
| Dave Wallace | Vice Chair |
| Michael Kennedy | Treasurer |
| Carole Register | Secretary |

Dick Fencil
Julia Johnson
Carol Leigh
Al Tuchfarber
Yvonne Washington
Mark Grote
Dan Rolfes
Fred Joffe
Tom Stasi

Staff Team*

| | |
|-------------------|-------------|
| Arlene Herman | Interim CEO |
| Craig Kowalski | Operations |
| Roseanne Colleran | Office |
| Connie Hinitz | Volunteers |
| Rod Trombley | Projects |
| Jerry Lewis | Advisor |

*as of Jan 1, 2015

Professionalism

Statistics

A Sincere "Thank You" to our generous Donors

Foundations/ Corporate Donors

Cassidy Turley
 Duke Energy Foundation
 Greater Cincinnati Foundation
 The Carol Ann and Ralph V. Haile, Jr./US Bank Foundation
 Ed and Joann Hubert Family Foundation
 Interact for Health
 Macy's, Inc.
 P&G Fund of the Greater Cincinnati Foundation
 United Way of Greater Cincinnati

Employer Matching

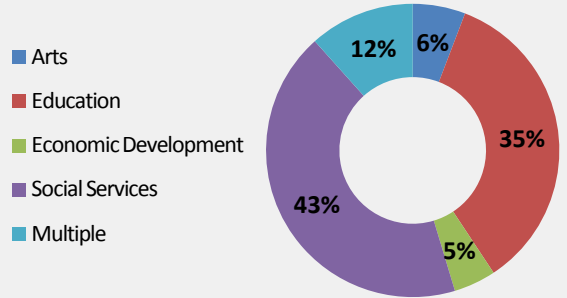
Contributions

Macy's
 Duke Energy

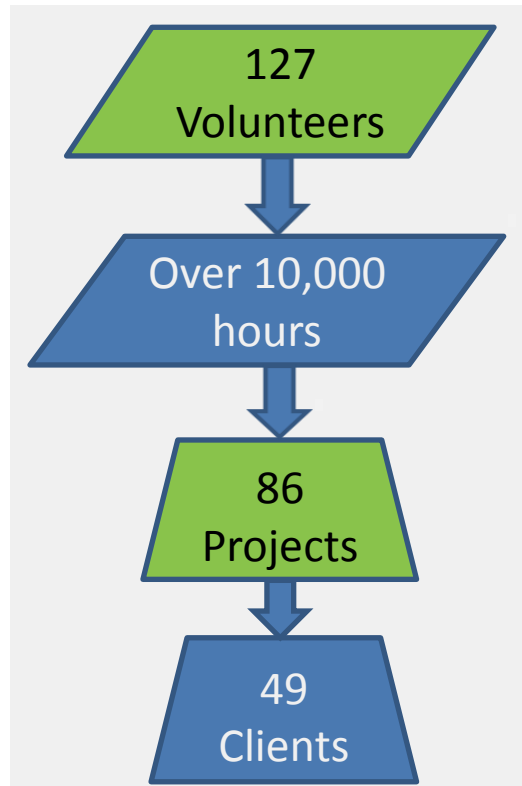
Friends Donors

| | |
|----------------------|-------------------|
| Doug Bolton | Gordon Bonfield |
| Ron Calhoun | Roseanne Colleran |
| Bob Conklin | Dick Fencil |
| Denny Fennema | Rick Findlay |
| Mark Grote | Randy Harris |
| Arlene Herman | Aubrey Herman |
| Fred & Sherrie Heyse | Connie Hinitz |
| Paul Hoeting | Louise Hughes |
| Julia Johnson | Gerry Korkin |
| Larry Kissel | Joe Linahan |
| Charmaine Kessinger | Carol Leigh |
| Dennis Murphy | Helen McIlduff |
| Nick Payne | Carole Register |
| June Reynolds | Gerry Roerty |
| Dan Rolfes | Russ Rosen |
| Doug Smith | Carol Sparks |
| Carlin Stamm | Dennis Stark |
| Al Tuchfarber | David Wallace |
| Denny Waymire | Steve Werenski |
| Yvonne Washington | Cliff Wicks |
| Al Zenz | Nikki Zellen |

2014 Client Projects by Nonprofit Sector



2014 Projects by Major Area of Service



Financials

| Executive Service Corps of Cincinnati Financial Statements | | | |
|--|------------------|------------------|------------------|
| Statement of Cash Flow | | | |
| | 2014 | 2013 | 2012 |
| Receipts | | | |
| Foundation & Corporate Gifts | \$49,700 | \$96,303 | \$200,000 |
| Member Dues & Individual Contributions | \$10,551 | \$13,187 | \$11,796 |
| Client Project Fees | \$153,270 | \$215,994 | \$133,482 |
| Interest & Other Income | \$133 | \$8,384 | \$121 |
| Total Receipts | \$213,654 | \$333,868 | \$345,399 |
| Expenses | | | |
| Operating Expenses - Total | \$244,666 | \$326,414 | \$275,690 |
| Excess of Receipts over Expenses | -\$31,012 | \$7,454 | \$69,709 |
| Statement of Assets | | | |
| As of December 31, 2013 | | | |
| | 2014 | 2013 | 2012 |
| Checking Account & Petty Cash | \$50,763 | \$42,118 | \$101,049 |
| Money Market Account | \$152,517 | \$192,394 | \$127,268 |
| Brokerage Account | \$0 | \$0 | \$36 |
| Pre-paid Expenses and Misc. Adjustmen | \$0 | \$0 | \$0 |
| Total Assets | \$203,280 | \$234,512 | \$228,353 |
| Pre-paid Project Funding (Grants) | \$64,735 | \$106,210 | \$100,935 |
| Net Cash Available for Operations | \$138,545 | \$128,302 | \$127,418 |

Client Success

The American Sign Museum provides visitors a world-class experience of signs, sign-making history and American culture. Facing growth and sustainability challenges, ESCC's Bill Lennard and Roz Bonar helped strengthen a national board and focus planning around three pillars: preserving sign history, celebrating sign-making craftsmanship, and educating on signing's impact on American culture and landscape. Board chair Matt Nealon recently reported that great progress has been made towards a more effective organizational structure since our work was completed and expressed his appreciation, saying, "ESCC brought us structure to our process on our way to becoming a successful board and organization."



The Nonprofit Leadership Institute of Greater Cincinnati (NLIGC) is a partnership between Talbert House and ESCC. The institute provides nonprofit organizations access to high-quality, affordable leadership education and has reached 36 organizations and 76 individuals in the last year. Also in 2014, ESCC introduced a new class called ADVANCE for newer managers, while ESCC's existing EXCEL class is for more high level managers and new executive directors. The institute funders include: Duke Energy, the Greater Cincinnati Foundation, the Carol Ann and Ralph V. Haile Jr./US Bank, Interact for Health, and the United Way of Greater Cincinnati.

NLIGC

2014 ESCC CLIENT LIST

American Red Cross
 American Sign Museum
 ArtWorks
 Bad Girl Ventures, Inc.
 Beech Acres Parenting Center
 Bi-Okoto Cultural Institute
 Boys & Girls Clubs of Greater Cincinnati
 Boys Hope Girls Hope
 British Transportation Museum
 BuildOn
 Camp Joy Foundation
 Camp Livingston
 Cancer Support Community
 Catholic Innercity Schools Education
 Cincinnati Center for Autism
 Cincinnati Children's Choir
 Cincinnati Museum Center
 Cincinnati Public Schools
 Cincinnati Recreation Commission
 Cincinnati World Piano Competition
 Cincinnati Youth Collaborative
 Clovernook Center
 Concert:nova
 Corporation for Findlay Market
 Dearborn County Clearinghouse
 Dohn Community High School
 Dress for Success
 Families Connected of Clermont Co.
 Families Matter, Inc
 FLC of Northminster Presbyterian
 Family Promise of Northern Kentucky
 GLAD House
 Grailville/The Grail
 Greater Cincinnati Chinese C of C
 GCRR
 Hamilton County Administration
 Healthy Moms and Babes
 Ihsan Worldwide
 Interfaith Hospitality Network (IHN)
 Jewish Community Relations Council
 Jewish Family Services
 Jewish Federation
 JVS Career Services
 Kids in New Directions&Widows Home
 Lakota School District
 Learn21
 Life Success Seminars
 Lighthouse Youth Services
 Live A Language
 May We Help
 Mayerson JCC
 Miracles in Action
 Moeller High School
 NAMI of Hamilton County
 NLIGC
 Northern Hills Synagogue
 Norwood Service League
 Ohio Valley Residential Services
 Partners in Prime
 PAST Foundation
 Pets In Need of Greater Cincinnati
 Planned Parenthood Southwest Ohio
 Pro Bono Partnership of Cincinnati
 PMI of Southwest Ohio
 Ronald McDonald House
 Santa Maria Community Services
 Serenity Recovery Network
 Shared Business Services
 Spina Bifida Coalition of Cincinnati
 St. Vincent de Paul
 Stepping Stones
 Talbert House
 Tender Mercies
 The Greater Cincinnati Foundation
 United Coalition of Animals
 United Pet Fund
 United Way of Greater Cincinnati
 Victoria Theatre Association
 Wesley Community Services

Volunteers



Carol Leigh
Volunteer Consultant



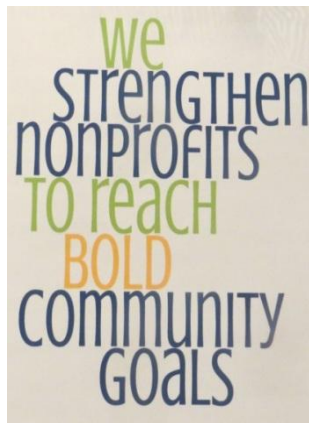
Rick Findlay
Volunteer Consultant

"I am particularly proud of the role I've played in helping to create and manage our leadership program. Through this program, I am constantly amazed at the talent and dedication of all ESCC volunteer consultants involved."

"ESCC enables its consultants to share their many years of experience with so many wonderful nonprofit organizations who have such a positive impact on our community."

ESCC Marketing

Our volunteer consultants offer their expertise to ESCC's internal projects as well as to our nonprofit clients. At the end of 2014, ESCC's Board formed a Marketing, Business Development, and Communications committee with a charge of developing a plan for ESCC that is consistent with our mission, strategy, and the realities of current resources. We are very fortunate to have talented volunteers on the committee with many years of marketing, communications, and business development experience. Committee members shown on the above photo are: Carole Register; Michael Katz; David Bernens; Arlene Herman; Craig Kowalski; Nikki Zellen; Mark Grote, Chair; and Randy Harris. (absent)



2014 ESCC Volunteers

| | |
|---------------------|---------------------|
| Rob Allanson | Meredith Atherley |
| David Bauer | David Bazler |
| Bob Berberich | Dave Bernens |
| James Berry | Bill Bertram |
| Doug Bolton | Roz Bonar |
| Gordon Bonfield | Dave Breuning |
| Steve Brock | Ron Calhoun |
| Betsy Chisholm | Tony Cipollone |
| Hirsh Cohen | Roseanne Colleran |
| Ron Collins | Bob Conklin |
| Gregory Cox | Hugh Dayton |
| George Dershimer | Joe Doench |
| Judy Dunning | Dara Fairman |
| Bill Fee | Dick Fencil |
| Denny Fennema | Rick Findlay |
| Nan Fischer | Tom Fisher |
| Pauline Fitzgerald | Brian Forschner |
| Dick Friedman | Mick Fusco |
| Dan Gahl | Phil Gatch |
| Mark Gold | Mark Grote |
| Ken Gunkel | Tom Hagerty |
| Steve Hancox | Ed Hand |
| Nancy Hanseman | Randy Harris |
| Art Helmstetter | Arlene Herman |
| Aubrey Herman | Fred Heyse |
| Connie Hinitz | Bob Hock |
| Louise Hughes | Dave Jennings |
| Fred Joffe | Ruth Joffe |
| Calvin Johnson | Julia Johnson |
| Tom Johnson | Arlene Katz |
| Michael Katz | Michael Kennedy |
| Charmaine Kessinger | Larry Kissel |
| Gary Klatzke | Darlyne Koretos |
| Gerald Korkin | Craig Kowalski |
| Ray Kubik | Joe Lanzillotta |
| Margaret Lawson | Carol Leigh |
| Bill Lennard | Brian Leshner |
| Jerry Lewis | Joe Linahan |
| Bill Luerksen | Dennis Madden |
| Andy McCreanor | Jim McDonough |
| Helen McIlduff | Steve McLemore |
| Laura Metzler | Dave Miller |
| Glenn Miller | Janice Miller |
| Tom Monaco | Lorna Parson |
| John Paschall | Nick Payne |
| Michael Peitz | Carole Register |
| June Reynolds | Brian Robson |
| Gerard Roerty | Dan Rolfes |
| Susan Roschke | Russ Rosen |
| Herman Rumpke | Pat Seuberling |
| Meta Sien | Irwin Simon |
| Ray Sinclair | Becky Smart |
| Doug Smith | Chris Solomon |
| Carol Sparks | Dennis Stark |
| Pete Teitelman | Duane Tennant |
| Rod Trombley | Shihwa Tsai |
| Al Tuchfarber | Chris Vitori |
| Sheri Vogel | Rebecca Vonderheide |
| David Wallace | Yvonne Washington |
| Ann Watson | Denny Waymire |
| Len Weibel | Howard Wells |
| Steve Werenski | Bob Wuerdeman |
| Bernie Young | Rob Young |
| | Nikki Zellen |

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Dedication